## **Local Market Update – August 2019**A FREE RESEARCH TOOL FROM THE IRES MLS



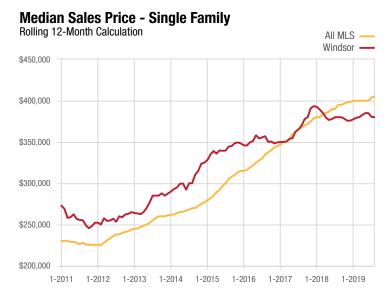
## **Windsor**

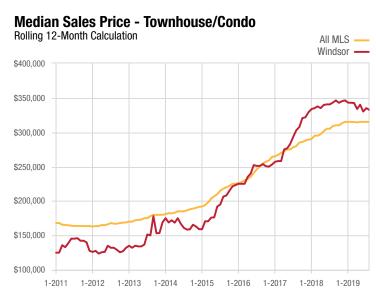
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Single Family		August			Year to Date			
Key Metrics	2018	2019	% Change	Thru 8-2018	Thru 8-2019	% Change		
New Listings	166	164	- 1.2%	1,226	1,319	+ 7.6%		
Pending Sales	84	141	+ 67.9%	960	1,072	+ 11.7%		
Closed Sales	121	136	+ 12.4%	883	948	+ 7.4%		
Days on Market Until Sale	95	77	- 18.9%	91	89	- 2.2%		
Median Sales Price*	\$388,700	\$380,000	- 2.2%	\$375,000	\$380,368	+ 1.4%		
Average Sales Price*	\$432,995	\$428,260	- 1.1%	\$418,222	\$433,227	+ 3.6%		
Percent of List Price Received*	100.2%	99.8%	- 0.4%	100.2%	99.6%	- 0.6%		
Inventory of Homes for Sale	282	309	+ 9.6%		_			
Months Supply of Inventory	2.7	2.7	0.0%					

Townhouse/Condo		August			Year to Date		
Key Metrics	2018	2019	% Change	Thru 8-2018	Thru 8-2019	% Change	
New Listings	11	9	- 18.2%	109	156	+ 43.1%	
Pending Sales	4	17	+ 325.0%	73	117	+ 60.3%	
Closed Sales	11	3	- 72.7%	72	83	+ 15.3%	
Days on Market Until Sale	186	252	+ 35.5%	133	158	+ 18.8%	
Median Sales Price*	\$362,924	\$325,000	- 10.4%	\$343,315	\$326,112	- 5.0%	
Average Sales Price*	\$349,508	\$348,194	- 0.4%	\$327,487	\$333,728	+ 1.9%	
Percent of List Price Received*	101.0%	99.8%	- 1.2%	101.1%	100.3%	- 0.8%	
Inventory of Homes for Sale	55	63	+ 14.5%		_		
Months Supply of Inventory	6.4	5.0	- 21.9%		_	_	

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.