Local Market Update – August 2019 A FREE RESEARCH TOOL FROM THE IRES MLS



Johnstown

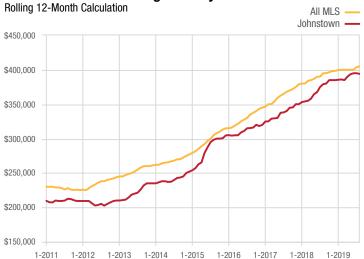
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Single Family	August			Year to Date			
Key Metrics	2018	2019	% Change	Thru 8-2018	Thru 8-2019	% Change	
New Listings	53	56	+ 5.7%	412	390	- 5.3%	
Pending Sales	35	38	+ 8.6%	326	292	- 10.4%	
Closed Sales	43	27	- 37.2%	313	262	- 16.3%	
Days on Market Until Sale	61	67	+ 9.8%	62	72	+ 16.1%	
Median Sales Price*	\$392,500	\$360,000	- 8.3%	\$380,000	\$390,030	+ 2.6%	
Average Sales Price*	\$404,626	\$378,256	- 6.5%	\$398,116	\$411,499	+ 3.4%	
Percent of List Price Received*	99.6%	99.4 %	- 0.2%	100.1%	99.7%	- 0.4%	
Inventory of Homes for Sale	77	87	+ 13.0%				
Months Supply of Inventory	2.0	2.7	+ 35.0%				

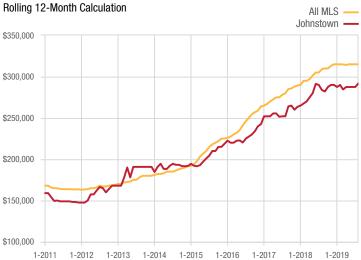
Townhouse/Condo	August			Year to Date			
Key Metrics	2018	2019	% Change	Thru 8-2018	Thru 8-2019	% Change	
New Listings	2	2	0.0%	20	14	- 30.0%	
Pending Sales	1	3	+ 200.0%	17	14	- 17.6%	
Closed Sales	3	1	- 66.7%	17	13	- 23.5%	
Days on Market Until Sale	51	136	+ 166.7%	45	71	+ 57.8%	
Median Sales Price*	\$284,000	\$389,780	+ 37.2%	\$290,000	\$303,000	+ 4.5%	
Average Sales Price*	\$278,000	\$389,780	+ 40.2%	\$288,363	\$317,998	+ 10.3%	
Percent of List Price Received*	98.7%	100.5%	+ 1.8%	99.0%	99.4%	+ 0.4%	
Inventory of Homes for Sale	3	2	- 33.3%				
Months Supply of Inventory	1.6	0.9	- 43.8%				

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family



Median Sales Price - Townhouse/Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.