Local Market Update – August 2019A FREE RESEARCH TOOL FROM THE IRES MLS



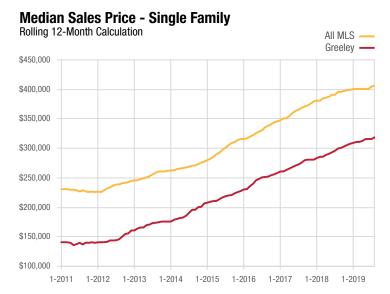
Greeley

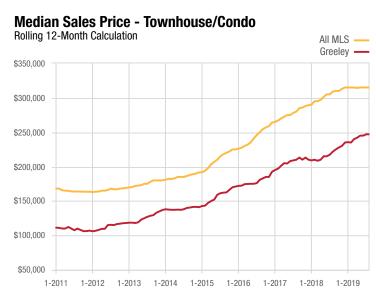
Includes Garden City | 80631 and 80634

Single Family		August			Year to Date			
Key Metrics	2018	2019	% Change	Thru 8-2018	Thru 8-2019	% Change		
New Listings	178	179	+ 0.6%	1,382	1,411	+ 2.1%		
Pending Sales	131	155	+ 18.3%	1,134	1,217	+ 7.3%		
Closed Sales	156	155	- 0.6%	1,072	1,135	+ 5.9%		
Days on Market Until Sale	63	53	- 15.9%	55	54	- 1.8%		
Median Sales Price*	\$309,975	\$330,250	+ 6.5%	\$305,000	\$320,000	+ 4.9%		
Average Sales Price*	\$316,366	\$351,918	+ 11.2%	\$320,606	\$330,878	+ 3.2%		
Percent of List Price Received*	100.3%	99.4%	- 0.9%	100.3%	99.7%	- 0.6%		
Inventory of Homes for Sale	198	175	- 11.6%		_			
Months Supply of Inventory	1.5	1.3	- 13.3%					

Townhouse/Condo	August			Year to Date			
Key Metrics	2018	2019	% Change	Thru 8-2018	Thru 8-2019	% Change	
New Listings	29	38	+ 31.0%	229	252	+ 10.0%	
Pending Sales	22	26	+ 18.2%	203	210	+ 3.4%	
Closed Sales	30	28	- 6.7%	196	205	+ 4.6%	
Days on Market Until Sale	43	65	+ 51.2%	55	51	- 7.3%	
Median Sales Price*	\$247,900	\$248,500	+ 0.2%	\$226,550	\$247,000	+ 9.0%	
Average Sales Price*	\$246,407	\$258,801	+ 5.0%	\$235,744	\$251,351	+ 6.6%	
Percent of List Price Received*	100.9%	99.5%	- 1.4%	100.5%	99.6%	- 0.9%	
Inventory of Homes for Sale	29	38	+ 31.0%	_	_		
Months Supply of Inventory	1.3	1.6	+ 23.1%			_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.