## **Local Market Update – August 2019**A FREE RESEARCH TOOL FROM THE IRES MLS



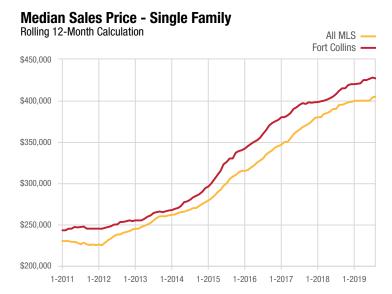
## **Fort Collins**

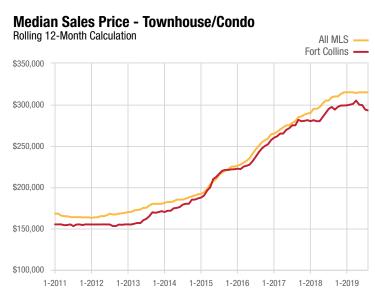
80521, 80524, 80525, 80526 and 80528

Single Family		August			Year to Date			
Key Metrics	2018	2019	% Change	Thru 8-2018	Thru 8-2019	% Change		
New Listings	295	251	- 14.9%	2,146	2,095	- 2.4%		
Pending Sales	200	190	- 5.0%	1,675	1,582	- 5.6%		
Closed Sales	226	219	- 3.1%	1,649	1,468	- 11.0%		
Days on Market Until Sale	57	54	- 5.3%	59	57	- 3.4%		
Median Sales Price*	\$437,350	\$425,000	- 2.8%	\$422,000	\$435,000	+ 3.1%		
Average Sales Price*	\$478,503	\$469,272	- 1.9%	\$467,368	\$479,436	+ 2.6%		
Percent of List Price Received*	99.3%	98.8%	- 0.5%	99.9%	99.3%	- 0.6%		
Inventory of Homes for Sale	399	391	- 2.0%		_			
Months Supply of Inventory	2.1	2.2	+ 4.8%					

Townhouse/Condo	August			Year to Date			
Key Metrics	2018	2019	% Change	Thru 8-2018	Thru 8-2019	% Change	
New Listings	100	97	- 3.0%	719	782	+ 8.8%	
Pending Sales	60	71	+ 18.3%	569	586	+ 3.0%	
Closed Sales	84	81	- 3.6%	590	536	- 9.2%	
Days on Market Until Sale	67	50	- 25.4%	89	64	- 28.1%	
Median Sales Price*	\$302,500	\$300,000	- 0.8%	\$300,000	\$295,750	- 1.4%	
Average Sales Price*	\$308,893	\$315,665	+ 2.2%	\$312,068	\$312,925	+ 0.3%	
Percent of List Price Received*	99.9%	99.3%	- 0.6%	100.2%	99.3%	- 0.9%	
Inventory of Homes for Sale	164	166	+ 1.2%	_	_	_	
Months Supply of Inventory	2.5	2.5	0.0%	_		_	

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.